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# Memorial Day is only 5 weeks away! Place your furniture orders now in time for **Memorial Day!**

## Covid-19 Update

As everyone is well aware of the global pandemic, Covid-19, Built to Last is working diligently to stay prepared and to ensure we are continuing to serve you in the best way possible during this unprecedented time. Currently, in North Carolina, our Governor has issued a stay-at-home order under Executive Order 121.

For Built to Last, this means that our production facility can remain open and continue to build furniture and our showroom will be open with limited hours and capacity until the Executive Order is lifted. Our staff is available by phone or email during our regular hours, Mon - Fri 9am -5:30pm and Saturdays 11am - 5pm. Our factory tours are temporarily suspended, however we are still providing regional delivery and in store pickup of furniture while maintaining social distancing.

Due to the pandemic, we have altered our business hours and procedures to closely follow the CDC and government guidelines. Our top priority is and will continue to be the safety of our customers and staff. Stay tuned to our social media accounts fro the latest on our store hours.

Temporary Showroom Hours:

Monday - Friday: 12-5pm

Saturday: 11am - 5pm

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What's New?

We are always trying to improve and evolve here at Built to Last. Our most recent update is acquiring a CNC Machine. CNC stands for Computer Numerical Control. This machine automates the process in which we cut out certain parts in order to build the furniture. This machine can be programmed to automatically cut out large numbers of various parts for any particular piece. We currently hand-cut each component of every style of furniture from a stencil. This machine will allow us to automate this process therefore decreasing our production time for each style of furniture. We are extremely excited about what this CNC machine will bring to our production facility.



#### Trade Shows

The Richmond Home and Garden show and the Home and Outdoor Living show in Virginia Beach, both in early March, were a success and we enjoyed getting to meet with so many of you. We had lots of faithful customers stop by and we were glad to see many new faces throughout the weekend as well.



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### Get to know the Family!

We are a tight knit family here at Built to Last and we know so many of our customers so well, but how well do you know us? We want you to know who you are talking to on the phone, who you are emailing with, and who you are doing business with, so we want to introduce ourselves! Each month we will feature a spotlight on one employee.

Mark Crews: CNC Operator and Process Engineer



Since we already shared about the new CNC machine we thought we would start off introductions with the person who controls the CNC! Mark is actually the newest member of Built to Last with his first day being in March 2020. Mark's main role here is operating the CNC Machine but he is also going to help with improvements within the production department. Mark has 3 children and 3 grandchildren with one on the way! They definitely keep him busy and he spends as much time as possible with his grand-kids. In his spare time he loves boating, golfing, and playing guitar. He was attracted to Built to Last because he saw much more than just a team of employees. He saw that we had built a family and we have thoroughly enjoyed making Mark a part of the family.



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